



Julie Nirschl Realty, LLC

Long & Foster Broker

Cell 703-635-9446

E-mail: Julie@longandfoster.com

Web Site: www.julienirschlrealty.com

Buyer Questionnaire

As a real estate professional, it is important for me to know as much as possible about you, your family, and your housing needs. Please complete this in as much detail as possible in order for us to get started on the search for your new home.

1. How familiar are you with Northern Virginia?

2. What parts of northern Virginia are you most interested in living in?

3. What price range are you considering?

4. Have you arranged financing yet? Yes () No ()
 - a. Mortgage Company

 - b. Contract name _____ Phone number

5. Do you need assistance in locating financing? Yes () No ()
6. What size home would you like to live in next?

7. Would you prefer a Condominium, Townhouse or single family home?

8. Do you have any special requirements that need to be met?

9. How many family members will be living in your home?

10. How many bedrooms do you wish to have in your next home?

11. How many bathrooms do you wish to have in your next home?

12. How many stories do you wish to have in your next home?

13. What style of home is important to you?

14. Are trees important to you?

15. How important is walkability to you?

16. Are "child friendly" neighborhoods important to you? Yes () No ()

17. Is proximity to your work important to you? Yes () No ()

Thank you for taking the time to complete this questionnaire. In the event that an item of importance was omitted, please feel free to add your own comments. Based on this information, I will work hard to find several suitable homes for you to view when we meet. This will allow for a productive use of our time and make this process as smooth as possible. See you soon! Julie